



**BIODIVERSITY
CHALLENGE FUNDS**



Department
for Environment
Food & Rural Affairs



Application form for Illegal Wildlife Trade Challenge Fund Evidence Round 9 – Stage 2

This Word version of the application form is for drafting purposes, and has been developed to help applicants collaborate on their applications. Word limits must be respected and strictly enforced in Flexi-Grant. Please ensure you check all content when transferring across.

Please consider all personal information you are sharing with your application and remove if not necessary - this includes content of additional materials submitted in supported of your application, such as CVs.

NOTE THAT APPLICATIONS SUBMITTED ON THIS FORM WILL BE DEEMED INELIGIBLE. SUBMISSION MUST BE VIA FLEXI-GRANT – tsi.flexigrant.com

Submit on [Flexi-Grant](#) by **23:59 GMT Monday 19 December 2022**

Please read the guidance available on the [IWT Challenge Fund website](#) before completing this form.

Q1. Lead applicant contact details Notification of results will be to the lead applicant. Please also add contact details for the Project Leader if this is different from the lead applicant.	Lead Applicant: Lishu Li
	Project Leader (if different):
Q2. Lead Partner contact details	Wildlife Conservation Society (WCS)
Q3. Title (Max 10 words) Reducing demand for pangolin scales in Traditional Chinese Medicine	

Q4. Which of the four key IWT Challenge Fund objectives will your project address?

Put an X in all that apply. Note: projects supporting more than one will not achieve a higher score, and ticking objectives that your project does not address may negatively affect project scores.

1. Reducing demand for IWT products	X
2. Ensuring effective legal frameworks and deterrents	
3. Strengthening law enforcement	
4. Developing sustainable livelihoods to benefit people directly affected by IWT	

Q5. Species project is focusing on

Please include both the common name and scientific name. Where there are more than four species that will benefit from the project's work, please add more boxes.

1. <i>Manis pentadactyla</i> (Chinese pangolin)	2. <i>Manis culionensis</i> (Philippine pangolin)
3. <i>Manis crassicaudata</i> (Indian pangolin)	4. <i>Manis javanica</i> (Sunda pangolin)
5. <i>Phataginus tricuspis</i> (Tree pangolin)	6. <i>Phataginus tetradactyla</i> (Long-tailed pangolin)
7. <i>Smutsia gigantea</i> (Giant pangolin)	8. <i>Smutsia temminckii</i> (Temminckii or Ground pangolin)

Q6. Summary of project

Please provide a brief summary of your project, its aims, and the key activities you plan on undertaking. Please note that if you are successful, this wording may be used by Defra in communications e.g. as a short description of the project on the website. **Please write this summary for a non-technical audience.**

The current major threat to all eight pangolin species is illegal poaching to feed demand for pangolins scales primarily used in Traditional Chinese Medicine (TCM). This project will develop a rigorous evidence base on consumer behaviour in southern China, a major end market for pangolin scales. The evidence collected through this project will inform the design of a series of experimental behaviour change interventions employing the latest behavioural science methods.

Q7. Country(ies)

Which eligible country(ies) will your project be working in? You may copy and paste this table if you need to provide details of more than four countries.

Country 1: China	Country 2:
Country 3:	Country 4:

Q8. Project dates

Start date: 1 April 2023	End date: 31 March 2024	Duration (e.g., 2 years, 3 months): 12 months
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Q9. Budget summary

IWTCF funding request (Apr – Mar) not including any matched funding	2023/24 £ 99,995	2024/25 £	Total request £ 99,995
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Q10. Proportion of IWT Challenge Fund budget expected to be expended in eligible countries:	100%
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[Redacted]
[Redacted]

Q11b. Total confirmed & unconfirmed matched funding	£14,562
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[Redacted]
[Redacted]

Q12. Problem the project is trying to address

Please describe the problem your project is trying to address in terms of illegal wildlife trade and its relationship with poverty. What is the need, challenge or opportunity? Please describe the level of threat to the species concerned. You should also explain which communities are affected by this issue, and how this aspect of the illegal trade in wildlife relates to poverty or efforts of people and/or states to reduce poverty. Please cite the evidence you are using to support your assessment of the problem (references can be listed in your additional attached PDF document) and outline whether there have been any specific requests for this work.

Asian pangolins have been heavily trafficked, reaching near extirpation in the wild. As a result, African pangolin species are increasingly targeted to meet Asian demand for their scales and other products. These illegal wildlife trade (IWT) networks are undermining the security and livelihoods of communities where the remaining populations of target species exist through links to other forms of criminal activity and enticing community members to engage in wildlife crime (Helen, 2020).

The African Development Bank (2016) estimated that in 2014 the economic loss from IWT was 15 billion USD in Africa, which is about 30% of foreign aid. Villagers who fight against poaching groups may be harmed by poaching groups, while villagers involved in poaching are vulnerable to being arrested or harmed in law enforcement actions and unable to provide economic resources for their families or losing their lives. Wildlife is an important natural asset for rural communities and an opportunity for them to develop sustainable livelihoods. The IWT exacerbates the fragile economies of rural communities and undermines their opportunities to develop sustainable livelihoods.



Reducing the demand for pangolin scales in China and the related supply chain's negative pressure on security and livelihoods abroad, requires a modification in the TCM consumption environment. In clinical institutes, medical practitioners and staff provide access and guidance on the medical use of pangolin scales to consumers, potentially creating an environment encouraging demand. Although there have been several studies (e.g., USAID, 2018; Zhang et al., 2020) on the willingness and motivations of end consumers of pangolins, to date there has been little research to identify key actors, such as clinical institutes, along supply chains who can impact demand. Thus, there is a lack of knowledge on the motivations of, and impact of drivers of consumption from the supply side.

This project will use evidence-based behavioural insight approaches to gather evidence and design interventions to reduce demand for pangolin scales in TCM. We will identify key actors and stakeholders along the supply chain that are critical to reducing the consumption of pangolin for medical use and investigate how to facilitate the desired behaviour changes of these stakeholders.

Q13. Gap in existing approaches

What gap does your project fill in existing approaches? *Evidence* projects should describe how the improved evidence base will be used to design an intervention and the gap the intervention will fill.

Demand reduction campaigns targeting consumers of pangolin scales have been implemented in Vietnam, China, Thailand, and some African countries. WCS's study of the pangolin scale trade in China identified that there are key actors along the supply chain, such as hospital and clinic staff, government administration officers and TCM practitioners, in addition to the consumers. These actors have a considerable influence on consumer decisions to purchase medicines containing pangolin scales and their role has been insufficiently investigated and targeted in previous interventions.

There is little research focused on understanding which behaviours of actors along the supply chain influence consumers of pangolin scales, and much less on the design and implementation of interventions to change such behaviours.

To fill this gap, this project will use behavioural insight approaches (Richard, 2009) to identify specific behaviours of these "key actors" that can be changed to influence TCM consumption of pangolin scales, along with the barriers to such desired changes. Evidence-based interventions will be developed to inform future efforts to change targeted behaviours and reduce consumption of pangolins in TCM. We will also present the proposed interventions to relevant organizations to generate their commitment to future implementation.

Q14. Which national and international objectives and commitments does this project contribute towards?

Consider national plans such as NBSAPs and commitments such as London Conference Declarations and the Kasane and Hanoi Statements. Please provide the number(s) of the relevant commitments and some brief information on how your project will contribute to them. There is no need to include the text from the relevant commitment.

The project will employ behavioural insight approaches to identify key actors along the supply chain and understand how they influence pangolin scale consumption, generating greater understanding and evidence to support design of supply-side strategies to reduce demand. Knowledge and evidence generated in the project will contribute to the commitments in Action A.I of London Conference Declarations, Action 2 in Actions Section A of the Kasane Statements, and Action A of the Hanoi Statements.

Potential key actors that may be studied in the project include clinical practitioners and other staff employed by medical care providers, both public and private, as well as administration agencies that regulate the legal clinical use of pangolin scales. This project will help create an understanding of how these key actors influence consumer behaviour and will inform health sectors and governments agencies such as Health Committees at all levels about how to effectively take responsible, accountable, and traceable measures to stop illegal pangolin products from entering

end markets. This will contribute to both Action A. IV and A. VI of London Conference Declarations.

Q15. Methodology

Describe the methods and approach you will use to achieve your intended Outcome and contribute towards your Impact. Provide information on:

- How you have reflected on, and incorporated evidence and lessons learnt from past and present activities and projects in the design of this project.
- The specific approach you are using, supported by evidence that it will be effective and justifying why you expect it will be successful in this context.
- How you will undertake the work (activities, materials and methods).
- What will be the main activities and where will these take place?
- The specific approach you are using, supported by evidence that it will be effective and justifying why you expect it will be successful in this context.
- How you will manage the work (governance, roles and responsibilities, project management tools, risks etc.).

Please make sure you read the guidance documents, before answering this question.

[Redacted content]

[Redacted content]

Q16. Capability and Capacity

How will you support the strengthening of capability and capacity in the project countries at organisational or individual levels, please provide details of what form this will take and the post-project value to the country.

[Redacted]

Q17. Gender equality

All applicants must consider whether and how their project will contribute to reducing inequality between persons of different gender. Explain how your understanding of gender equality within the context your project, and how is it reflected in your plans.

WCS is committed to diversity, equity, and inclusion in all our programs. We abide by WCS’s Non-Discrimination policy to value diversity, and which prohibits discrimination on the basis of race, national origin, sex, sexual orientation, age, disability, veteran status and other protected classifications. For this project, WCS and project partner staff, regardless of gender, will participate equally in project implementation and decision making.

[Redacted]

[REDACTED]

We will review the design of surveys and interviews and collect data disaggregated by gender. This will allow us to identify any specific gender roles along the supply chain including gender specific barriers to the behaviour we intend to change and ensure research activities and interventions developed are gender sensitive. We will ensure data collection techniques accommodate and are sensitive to gender requirements, noting the potential need for additional conditions to accommodate TCM practitioners within hospital environments and lactating women, such as providing online options and flexible timelines.

Q18. Change expected

Detail the expected changes to both illegal wildlife trade and poverty reduction this work will deliver. You should identify what evidence will be gathered and how it might be used to inform future interventions. Please include who will benefit from these interventions, considering both people and species of focus a) in the **short-term** (i.e., during the life of the project) and b) in the **long-term** (after the project has ended) and the **potential scalability** of the approach.

When talking about how people will benefit, please remember to give details of who will benefit, differences in benefits by gender or other layers of diversity within stakeholders, and the number of beneficiaries expected. The number of communities is insufficient detail – number of households should be the largest unit used. Demand reduction projects should demonstrate their indirect links to poverty reduction.

The knowledge gained from this project will generate a better understanding of the behaviours of key actors along the supply chain that influence pangolin scale consumption in TCM and inform evidence-based interventions for behaviour change. The tools and knowledge developed in this project will support SCNU to use more diverse approaches for more efficient demand reduction efforts in the future.

In the short-term the project will provide valuable information to inform the application of behavioural science techniques to reduce the demand of pangolin scales in TCM. This will allow governmental and non-governmental organisations to implement evidence-based interventions in the long term to effectively reduce pangolin scale consumption, and in doing so reduce poaching and illegal trade pressures on wild pangolin populations. Pangolins are key species controlling termite and ant populations in the ecosystem, protecting wild pangolin populations will contribute to biological pest control and ecosystem health (Chao et al. 2020). This will benefit livelihood security in range countries through reducing the loss of harvests and construction damage caused by termites and ants, providing more legitimate employment opportunities, and reducing personal and property threats from crimes. Demand reduction for Pangolin scales can also drive reduced poaching and illegal trade of pangolins and in doing so allow for reduced costs of law enforcement in range states combating trafficking crimes. This will allow local governments to invest more resources in developing a healthy economic system and reducing poverty on the ground.

This project will also promote the effective use of behavioural insight techniques in conservation that are novel in many countries. These methods can be highly effective not

only in informing targeted approaches to reduce demand for other wildlife products whose wild populations are threatened by illegal trade, but more broadly on IWT interventions.

Q19. Pathway to change

Please outline your project's expected pathway to change. This should be an overview of the overall project logic and outline **why and how** you expect your Outputs to contribute towards your overall Outcome and, longer term, your expected Impact.

As TCM remains a major use of pangolin scales in China, hospitals and clinics are important environments for its consumption. This project will (I) produce a behaviour map through key actor surveys around consumption scenarios in hospitals and clinics, (II) determine barriers to changing target behaviours, and (III) design and shortlist the most promising interventions to influence behaviours. A series of workshops will be organized to ensure multi-actor involvement and identification of appropriate interventions through sharing of the evidence gathered by the project and helping to enable this evidence to inform future efforts.

The outputs from this project will fill knowledge gaps and build a better understanding of pangolin scale consumption in TCM and provide evidence to inform future interventions to reduce demand. We will co-develop a workplan for future interventions with stakeholders and seek resources to pilot these interventions to reduce pangolin scale consumption in Chinese hospitals and clinics. This decrease in demand is key to reducing pressures on African pangolin populations and improving community security where these IWT networks operate.

Interventions and knowledge generated from this project will be delivered to stakeholders and other WCS country offices.

Q20. Post project sustainability

How will the project reach a sustainable point and continue to deliver benefits post-funding? How will the required knowledge and skills remain available to sustain the benefits? How will your approach, if proven, be scaled?

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Q21. Provide a project implementation timetable that shows the key milestones in project activities

Provide a project implementation timetable that shows the key milestones in project activities. Complete the Word template as appropriate to describe the intended workplan for your project ready for upload on Flexi-Grant.

Please add/remove columns to reflect the length of your project. For each activity (add/remove rows as appropriate) indicate the number of months it will last, and fill/shade only the quarters in which an activity will be carried out.

Q22. Monitoring and evaluation (M&E)

Describe how the progress of the project will be monitored and evaluated, making reference to who is responsible for the project's M&E.

IWT Challenge Fund projects are expected to be adaptive, and you should detail how the monitoring and evaluation will feed into the delivery of the project including its management. M&E is expected to be built into the project and not an 'add' on. It is as important to measure for negative impacts as it is for positive impact. Additionally, please

Q23. Indicators of success

Please outline the Outcome and Outputs of the project and how will you show that they have been achieved by using SMART indicators and milestones.

See the Monitoring, Evaluation and Learning Guidance for advice on selecting SMART indicators and milestones.

Please note that the number of participants in training is not an output, please consider how to measure the success of the training rather than participation in training.

In the table below please outline your Outcome and between 1-4 Outputs. Each statement should have between 2-3 SMART indicators and end target (figure/state/quality) including how you would evidence achievement – i.e., “Means of Verification”.

[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]

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Important Assumptions:

Please describe up to 6 key assumptions that, if held true, will enable you to deliver your Outputs and Outcome

<p>[Redacted]</p> <p>[Redacted]</p> <p>[Redacted]</p> <p>[Redacted]</p> <p>[Redacted]</p>

Q24. Budget

Please complete the appropriate Excel spreadsheet (available on [Flexi-Grant](#)), which provides the Budget for this application. Some of the questions earlier and below refer to the information in this spreadsheet.

Note that there are different templates for projects requesting under £100,000 and over £100,000 but all Evidence projects should use the under £100,000 form. Please refer to the Finance Guidance for more information.

Please ensure you include any co-financing figures in the Budget spreadsheet to clarify the full budget required to deliver this project.

NB: Please state all costs by financial year (1 April to 31 March) and in GBP. The IWT Challenge Fund cannot agree any increase in grants once awarded.

Please upload evidence of the Lead Partner's financial capacity at the certification page at the end of the application form. **Please note the next section is about the financial aspects of your project, rather than technical elements.**

Q25. Funding

Q25a. Is this a new initiative or does it build on existing work? If it is the development of existing work, please give details including on the delivery partners and funding source(s). Consider work by your organisation or other organisations, funded through any source.

A large rectangular area that has been completely redacted with black ink, obscuring the response to question Q25a.

Q25b. Are you aware of any current or future plans for similar work to the proposed project? **Yes/No**

If yes, please give details explaining similarities and differences, and explaining how your work will be additional and what attempts have been/will be made to co-operate with and learn lessons from such work for mutual benefits:

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Q26. Capital items

If you plan to purchase capital items with IWTCF funding, please indicate what you anticipate will happen to the items following project end. If you are requesting more than 10% capital costs, please provide your justification here.

(Max 150 words)

The project will not purchase any capital items with IWTCF funding.

Q27. Value for Money

Please describe why you consider your application to be good value for money including justification of why the measures you will adopt will secure value for money.

WCS has built our project team with the knowledge and capacity to apply behaviour science approaches in understanding and reducing wildlife consumption of endangered species for medical use in China through a previous and on-going project funded by EU commission. SCNU, as our project partner, has a high reputation in behavior science research in China and will for the first time expand their research into the IWT issue. This partnership is expected to enable another local academic force to join the exploration of solutions for countering wildlife trafficking in the long term. Experience and lessons learned from this project will help us to design a behavioural intervention strategy that will lead directly to the development of a DEFRA IWT Main project, which will be incorporated into the current efforts of WCS and other organizations (e.g., TRAFFIC and Oxford University), ensuring project sustainability and implementation of the strategy to be developed.

Our internal controls and project management will monitor the responsible, efficient and transparent use of project funds. This project will also provide high value for money by leveraging the capacities and resources of related individuals, groups and government agencies partnered with WCS and securing resources from other donors.

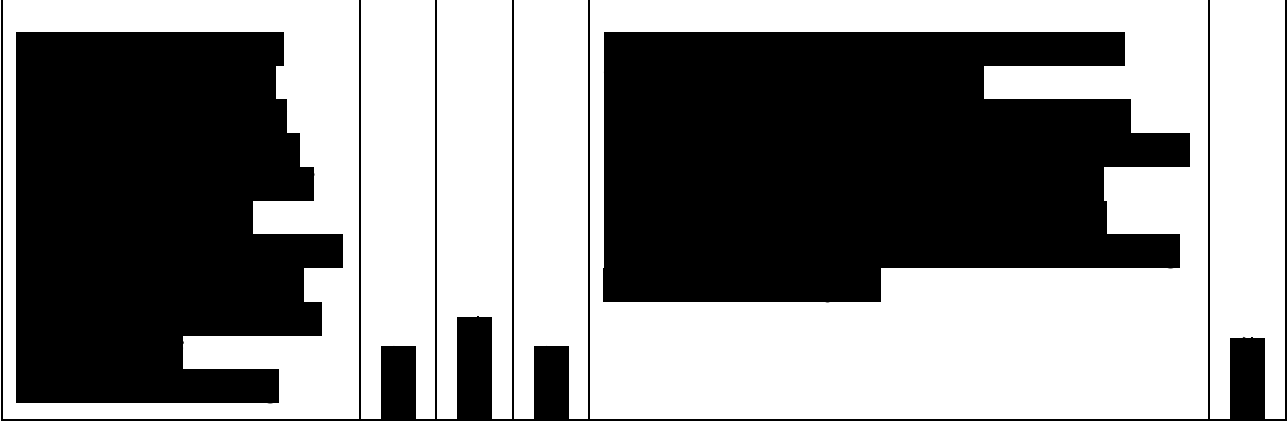
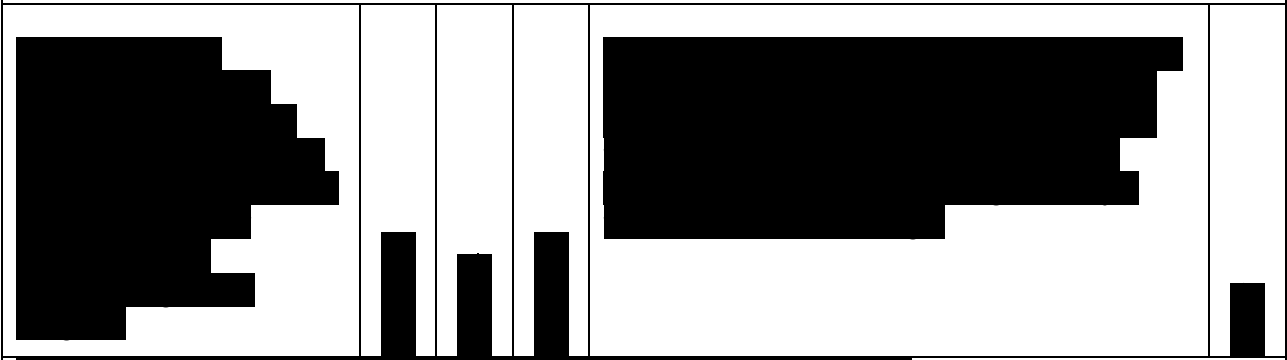
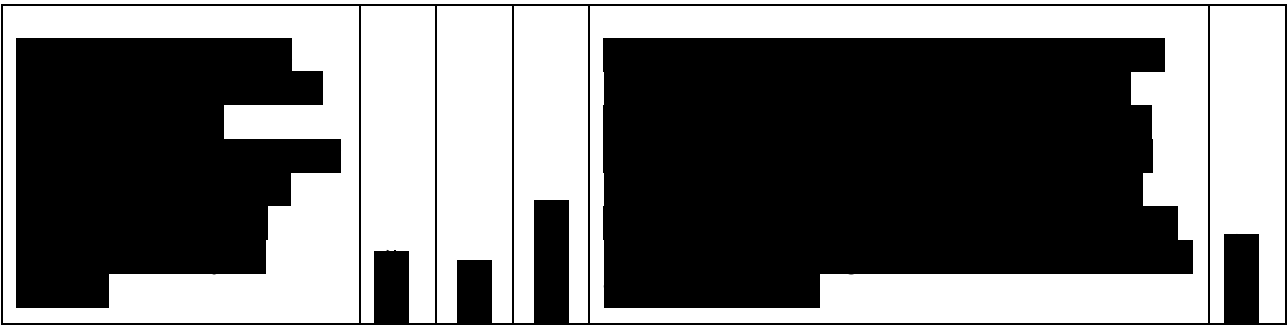
Q28. Risk Management

Please outline the 6 key risks to achievement of your Project Outcome and how these risks will be managed and mitigated, referring to the Risk Guidance. This should include at least one Fiduciary, one Safeguarding, and one Delivery Chain Risk.

Projects should also draft their initial risk register, using the template provided, and be prepared to submit this when requested if they are recommended for funding. **Do not attach this to your application.**

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¹ Likelihood: Almost certain (>80%), Likely (>50%<80%), Possible (>20%<50%), Unlikely (>5%<20%), Rare (<5%)



Q29. Safeguarding

Projects funded through the IWT Challenge Fund must fully protect vulnerable people all of the time, wherever they work. In order to provide assurance of this, projects are required to have appropriate safeguarding policies in place for all people impacted by the project. Please confirm the Lead Partner has the following policies in place and that these can be available on request:

We have a safeguarding policy, which includes a statement of our commitment to safeguarding and a zero-tolerance statement on human rights abuses, bullying, harassment and sexual exploitation.	Yes
We have attached a copy of our safeguarding policy to this application	Yes
We keep a detailed register of safeguarding issues raised and how they were dealt with	Yes
We have clear investigation and disciplinary procedures to use when allegations and complaints are made, and have clear processes in place for when a disclosure is made	Yes
We share our safeguarding policy with all partners	Yes
We have a whistle-blowing policy which protects whistle blowers from reprisals and includes clear processes for dealing with concerns raised	Yes
We have a Code of Conduct in place for staff and volunteers that sets out clear expectations of behaviours -- inside and outside the workplace -- and make clear what will happen in the event of non-compliance or breach of these standards	Yes

Please outline how you will implement your safeguarding policies in practice and ensure that all partners apply the same standards as the Lead Partner.

If your project involves data collection and/or analysis which identifies individuals (e.g., biometric data, intelligence data), please explain the measures which are in place and/or will be taken to ensure the proper control and use of the data. Please explain the experience of the organisations involved in managing this information in your project.

<p>WCS has a range of safeguarding policies that aim at ensuring compliance with international human rights and social safeguards standards. They will be applied consistently during the project.</p> <p>WCS will apply an Internal Review of Research with Human Subjects. WCS has signed a Federal Wide Assurance (FWA) under which we agree to adhere to 45 CFR part 46. In accordance with this, WCS ensures that all WCS staff involved in collecting data from human subjects must first complete training in human subjects' research, and all human subjects research are approved by the WCS Institutional Review Board (IRB) .</p> <p>WCS will also adhere to Chinese laws and regulations on data treatment and personal information protection. We ensure all interviews and surveys are conducted anonymously and with free and prior informed consent. All data collected in this project will be stored and treated in a safe manner and in compliance with internal information security protocols.</p>
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WCS does not collect or process sensitive personal information: political opinions, trade union membership, religion or philosophical beliefs, health including mental or physical health, genetics or biometrics, sexuality, or private life.

Q30. Ethics

Outline your approach to meeting the key ethical principles, as outlined in the guidance.

WCS is one of the first officially registered international NGOs in China in 2017 as the new Chinese international NGO management law become effective. WCS China staff attend compliance trainings held by the National Forestry and Grassland Administration to ensure our work fully complies with relevant Chinese laws and regulations. Although this project will not include indigenous communities, for interviews and surveys targeting human beings, we will follow WCS’s ethics requirements and protocols. All surveys and questionnaires will be reviewed and approved by WCS’s IRB, and all staff involved in the survey are required to pass the Ethics Concepts for Human Subjects Research training led by qualified trainers holding a Collaborative Institutional Training Initiative (CITI) certification. Currently WCS China CWT team has two staff holding this certification who have provided such trainings to WCS staff and the partner.

WCS has summarized best practices from previous similar studies and will use these during this project implementation. Through an adaptive method, we will also summarize the best practice from this project to enrich our knowledge for future projects.

Q31. FCDO notifications

Please put an X in the box if you think that there are sensitivities that the Foreign Commonwealth and Development Office will need to be aware of should they want to publicise the project’s success in the IWT Challenge Fund in any country.

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Please indicate whether you have contacted FCDO Embassy or High Commission to discuss the project and attach details of any advice you have received from them. If you have not, please say why not.

Yes (please attach evidence of request or advice if received)	Yes	No	
If no, why not? (Max 50 words)			

Q32. Project staff

Please identify the core staff (identified in the budget), their role and what % of their time they will be working on the project. Please provide 1-page CVs or job description, further information on who is considered core staff can be found in the Finance Guidance.

Please include up to 12 rows if necessary.

[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

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Q33. Project Partners

Please list all the Project Partners (including the Lead Partner – i.e. the partner who will administer the grant and coordinate the delivery of the project), clearly setting out their roles and responsibilities in the project including **the extent of their engagement so far and planned.**

This section should demonstrate the capability and capacity of the Project Partners to successfully deliver the project. Please provide Letters of Support for all project partners or explain why this has not been included.

Please copy/delete boxes for more or fewer partnerships.

The partners listed here should correspond to the **Delivery Chain Risk Map** (within the Risk Register template) which you will be asked to submit if your project is recommended for funding.

Lead Partner name:	Wildlife Conservation Society
Website address:	www.wcs.org

<p>Why is this organisation the Lead Partner, and what value to they bring to the project? (including roles, responsibilities and capabilities and capacity):</p>	<p>Established in 1895, WCS had forged the power of our global conservation work to create the world’s most comprehensive conservation organization. CWT is one of the thematic programs of WCS and our goal is to reduce wildlife trafficking to levels where populations of endangered, threatened, or otherwise protected species are no longer threatened by commercial poaching. of WCS and our goal is to reduce wildlife trafficking to levels where populations of endangered, threatened, or otherwise protected species are no longer threatened by commercial poaching.</p> <p>We do this by working in close partnership with governments, Indigenous People and local communities, and civil society groups. At WCS, we support our partners to develop and implement highly focused, evidence-based strategies informed by an in-depth understanding of the dynamics of wildlife trafficking and the people involved to reduce the profits of crime, whilst simultaneously increasing the risks of being caught.</p> <p>In this project WCS will be responsible for the overall project implementation, partner coordination, monitoring and evaluation and outputs delivery. We will bring our professional knowledge including behavioural change approaches and project management experiences into the project. We will also be responsible for the safeguarding and risk management aspects of this project.</p>
<p>International/In-country Partner</p>	<p>International</p>
<p>Allocated budget:</p>	<p>(proportion or value) 100%</p>
<p>Representation on the Project Board (or other management structure):</p>	<p>Yes</p>
<p>Have you included a Letter of Support from this organisation?</p>	<p>Yes</p> <p>If no, please provide details (Max 50 words)</p>
<p>Have you provided a cover letter to address your Stage 1 feedback?</p>	<p>Yes</p>

Partner Name:	School of Life Science, South China Normal University (SCNU)
Website address:	life.scnu.edu.cn
What value does this Partner bring to the project? (including roles, responsibilities and capabilities and capacity):	<p>SCNU is an influential national university located in Guangzhou city of Guangdong province which have strong research ability and good research background on conservation and wildlife products consumption. In this project, SCNU will be responsible for co-hosting the workshops with WCS, including logistics preparation, knowledge sharing and coordinating experts and participants. SCNU will also participate in research, bring in their knowledge and skills on data analysis, survey design, interviews and data collection.</p> <p>With co-financing, WCS will providing training to SCNU from Behavioural Insights Team (BIT) in behavioural insight methods.</p>
International/In-country Partner	In-country
Allocated budget:	(proportion or value) 0%
Representation on the Project Board (or other management structure):	Yes
Have you included a Letter of Support from this organisation?	<p>Yes</p> <p>If no, please provide details (Max 50 words)</p>

Partner Name:	
Website address:	
What value does this Partner bring to the project? (including roles, responsibilities and capabilities and capacity):	(Max 200 words)
International/In-country Partner	International/In-country

Allocated budget:	(proportion or value)
Representation on the Project Board (or other management structure):	Yes/No
Have you included a Letter of Support from this partner?	Yes/No If no, please provide details (Max 50 words)

Q34. Lead Partner Capability and Capacity

Has your organisation been awarded IWT Challenge Fund, Darwin Initiative, or Darwin Plus funding before (for the purposes of this question, being a partner does not count)?

Yes/No

If yes, please provide details of the most recent awards (up to 6 examples)

Reference No	Project Leader	Title
29-010	Edgard Herrera	Community conservation of critically endangered Hawksbill turtles in Nicaragua
28-015	Jeni Pareira	Delivering public-private partnerships to benefit farmers and biodiversity in Sulawesi
IWT116	Rhett Bennett	Equipping southwest Indian Ocean countries to combat illegal shark trade
IWT115	Md. Zahangir Alom	Demand reduction for threatened freshwater turtles and tortoises in Bangladesh
IWTEV003	Thuy Hoang	Exploring drivers of wild meat consumption and interventions in Vietnam
IWTEV001	Sarah Fumey	Developing a problem-oriented approach to reduce turtle trafficking in Cambodia

If no, please provide the below information on the Lead Partner.

What year was your organisation established/ incorporated/ registered?	
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What is the legal status of your organisation?	NGO	Yes/No
	Government	Yes/No
	University	Yes/No
	Other (explain, max 25 words)	
How is your organisation currently funded?	(Max 100 words)	

Describe briefly the aims, activities and achievements of your organisation. Large organisations please note that this should describe your unit or department.

Aims (50 words)
Activities (50 words)
Achievements (50 words)

Provide detail of 3 contracts/projects held by the Lead Partner that demonstrate your credibility as an organisation and provide track record relevant to the project proposed. These contracts/awards should have been held in the last 5 years and be of a similar size to the grant requested in your application.

Contract/Project 1 Title	
Contract Value/Project budget (include currency)	
Duration (e.g. 2 years 3 months)	
Role of organisation in project	(Max 50 words)
Brief summary of the aims, objectives and outcomes of the project	(Max 100 words)
Client/independent reference contact details (Name, e-mail)	(Max 25 words)

Contract/Project 2 Title	
Contract Value/Project budget (include currency)	
Duration (e.g. 2 years 3 months)	
Role of organisation in project	(Max 50 words)
Brief summary of the aims, objectives and outcomes of the project	(Max 100 words)
Client/independent reference contact details (Name, e-mail)	(Max 25 words)

Contract/Project 3 Title	
Contract Value/Project budget (include currency)	
Duration (e.g. 2 years 3 months)	
Role of organisation in project	(Max 50 words)
Brief summary of the aims, objectives and outcomes of the project	(Max 100 words)
Client/independent reference contact details (Name, e-mail)	(Max 25 words)

Certification

On behalf of the trustees/company* of
(*delete as appropriate)

I apply for a grant of £ in respect of **all IWTCF expenditure** to be incurred during the lifetime of this project based on the activities and dates specified in the above application.

I certify that, to the best of our knowledge and belief, the statements made by us in this application are true and the information provided is correct. I am aware that this application form will form the basis of the project schedule should this application be successful.
(This form should be signed by an individual authorised by the applicant institution to submit applications and sign contracts on their behalf.)

- I have enclosed CVs for key project personnel, a cover letter, letters of support, a budget, logframe, safeguarding policy and project implementation timetable
- Evidence of our financial capacity (see Finance Guidance) is also enclosed.

Name (block capitals)	
Position in the organisation	

Signed

Date:

Checklist for submission

	Check
I have read the Guidance , including the “IWT Challenge Fund Guidance”, “Monitoring Evaluation and Learning Guidance”, “Risk Guidance” and “Finance Guidance”.	
I have read, and can meet, the current Terms and Conditions for this fund.	
I have provided actual start and end dates for my project.	
I have provided my budget based on UK government financial years i.e. 1 April – 31 March and in GBP.	
my completed implementation timetable as a PDF using the template provided	
I have checked that the budget is complete , correctly adds up and I have included the correct final total at the start of the application.	
The application has been signed by a suitably authorised individual (clear electronic or scanned signatures are acceptable).	
(If copying and pasting into Flexi-Grant) I have checked that all my responses have been successfully copied into the online application form.	
I have included a 1 page CV or job description for all the Project Staff identified at Question 32, including the Project Leader, or provided an explanation of why not.	
I have included a letter of support from the Lead Partner and partner(s) identified at Question 33, or an explanation of why not.	
I have included a cover letter from the Lead Partner , outlining how any feedback received at Stage 1 has been addressed where relevant.	
I have included a copy of the Lead Partner’s safeguarding policy , which covers the criteria listed in Question 29.	
I have been in contact with the FCDO in the project country(ies) and have included any evidence of this. If not, I have provided an explanation of why not.	
I have included a signed copy of the last 2 annual report and accounts for the Lead Partner, or other evidence of financial capacity as set out in the Financial Guidance, or provided an explanation if not.	
I have checked the IWT Challenge Fund website immediately prior to submission to ensure there are no late updates.	
I have read and understood the Privacy Notice on the IWT Challenge Fund website .	
Ensure you submit this application on Flexi-Grant .	

Once you have completed the checklist above, please submit via the [Flexi-Grant portal](#), not later than **23:59 GMT Monday 19 December 2022**.

Data protection and use of personal data

Information supplied in the application form, including personal data, will be used by Defra as set out in the **Privacy Notice**, available from the [Forms and Guidance Portal](#).

This **Privacy Notice must be provided to all individuals** whose personal data is supplied in the application form. Some information may be used when publicising the IWT Challenge Fund including project details (usually title, lead partner, project leader, location, and total grant value).